



DENVER INTERNATIONAL AIRPORT

GROSS REVENUE EARNED
BY CONCESSIONAIRE

MARCH 2012

Unaudited
Finance Accounts Receivable

GROSS REVENUE EARNED BY CONCESSIONAIRE
REVENUE PER ENPLANED PASSENGER

	March 2012		March 2011		YEAR TO DATE		YEAR TO DATE	
	March 2012		March 2011		March 2012		March 2011	
	ENPLANEMENTS	2,247,252	ENPLANEMENTS	2,280,938	ENPLANEMENTS	6,088,306	ENPLANEMENTS	6,090,648
	GROSS REVENUE	REVENUE PER ENPLANED PASSENGER	GROSS REVENUE	REVENUE PER ENPLANED PASSENGER	GROSS REVENUE	REVENUE PER ENPLANED PASSENGER	GROSS REVENUE	REVENUE PER ENPLANED PASSENGER
FOOD	12,872,242.12	5.73	12,687,591.23	5.56	34,971,445.22	5.74	34,134,181.63	5.60
ALCOHOL	2,250,536.79	1.00	2,151,512.59	0.94	6,237,240.52	1.02	5,971,614.76	0.98
FOOD & ALCOHOL	15,122,778.91	6.73	14,839,103.82	6.51	41,208,685.74	6.77	40,105,796.39	6.58
MERCHANDISE	6,618,227.71	2.95	5,774,413.94	2.53	17,961,466.54	2.95	15,860,938.53	2.60
SUB - TOTAL	21,741,006.62	9.67	20,613,517.76	9.04	59,170,152.28	9.72	55,966,734.92	9.19
SERVICES	730,268.19	0.32	793,880.25	0.35	1,800,577.59	0.30	2,352,237.65	0.39
SUB - TOTAL	22,471,274.81	10.00	21,407,398.01	9.39	60,970,729.87	10.01	58,318,972.57	9.58
AIRPORTWIDE SERVICES	1,768,641.05	0.79	1,475,895.55	0.65	5,195,131.29	0.85	4,111,932.58	0.68
GRAND TOTAL	\$24,239,915.86	10.79	\$22,883,293.56	10.03	\$66,165,861.16	10.87	\$62,430,905.15	10.25

DENVER INTERNATIONAL AIRPORT
GROSS REPORTABLE REVENUE EARNED BY CONCESSIONAIRE
BY LOCATIONS 2012

2012 Concessionaire		March 2012 Revenue			March 2011 Revenue			Difference of Current from Previous Year	% Variance of Current vs. Previous Year	Cumulative			Gross Sales Per Sq Ft Per Month		
		F&B/Merc	Alcohol	Total	F&B/Merc	Alcohol	Total			January - March		% Variance	Current Month	Year to Date Ave.	2011 Annual Average
										2012	2011				
FOOD AND BEVERAGE - CONCOURSE A															
Quizno's/Brothers AC-25	3,892.5	350,022.84	113,645.69	463,668.53	350,622.08	111,673.94	462,296.02	1,372.51	0.3%	1,295,466.14	1,225,384.38	5.7%	119.12	110.94	116.67
Jimmy's Bistro / Quizno's	2,326.6	356,842.77	145,827.70	502,670.47	361,381.29	144,599.79	505,981.08	(3,310.61)	-0.7%	1,368,357.86	1,346,570.28	1.6%	129.14	196.05	194.85
Mesa Verde Lounge / Quizno's	4,216.1	229,308.58	161,861.84	391,170.42	235,889.31	151,078.49	386,967.80	4,202.62	1.1%	1,104,689.33	1,080,389.74	2.2%	100.49	87.34	91.78
Denver Chop House & Brewery	3,599.7	346,671.39	172,766.04	519,437.43	316,414.63	162,255.87	478,670.50	40,766.93	8.5%	1,428,644.10	1,338,352.79	6.7%	133.45	132.29	129.66
Lefty's Bar / CA One Svcs	3,895.2	196,764.66	107,549.92	304,314.58	181,671.94	93,884.62	275,556.56	28,758.02	10.4%	807,867.01	742,965.28	8.7%	78.13	69.13	74.82
Schlotzsky's / CA One Svcs	819.3	153,619.62		153,619.62	150,017.57		150,017.57	3,602.05	#DIV/0!	402,614.74	398,795.00	1.0%	187.50	163.80	171.67
New Belgium Spoke/Concess. Colorado	819.2	41,691.93	44,485.02	86,176.95	0.00	0.00	0.00	86,176.95	#DIV/0!	240,945.00	0.00	#DIV/0!	105.20	98.04	36.72
Panda Express	702.4	357,853.75		357,853.75	334,111.98		334,111.98	23,741.77	7.1%	945,802.40	883,520.51	7.0%	509.47	448.84	456.22
Hope's Country Cookies / Conc. Int'l	337.2	49,204.95		49,204.95	49,768.29		49,768.29	(563.34)	-1.1%	120,746.60	122,709.48	-1.6%	145.92	119.36	140.60
Picture Show Popcorn -CLOSED	316.0	0.00		0.00	26,285.70		26,285.70	(26,285.70)	-100.0%	0.00	65,746.77	-100.0%	0.00	0.00	63.41
KFC / Mission Yog.	637.8	174,346.89		174,346.89	169,339.15		169,339.15	5,007.74	3.0%	446,592.27	426,574.33	4.7%	273.36	233.40	263.70
Caribou Coffee (F&B Conc.)	313.0	185,291.33		185,291.33	177,799.64		177,799.64	7,491.69	4.2%	492,262.74	467,536.32	5.3%	591.99	524.24	554.78
Ben & Jerry's (F&B Conc.)	313.0	60,351.00		60,351.00	48,308.68		48,308.68	12,042.32	24.9%	142,887.84	113,971.72	25.4%	192.81	152.17	151.24
McDonald's	896.6	514,977.67		514,977.67	521,542.31		521,542.31	(6,564.64)	-1.3%	1,372,367.82	1,343,896.62	2.1%	574.37	510.21	573.31

FOOD AND BEVERAGE - CONCOURSE B

McDonald's/Rosmik	1,311.8	567,011.37		567,011.37	553,487.21		553,487.21	13,524.16	2.4%	1,507,402.70	1,502,124.92	0.4%	432.24	383.04	404.01
Quizno's/Brothers BC-41	1,394.4	197,145.29	26,039.69	223,184.98	187,362.45	21,989.99	209,352.44	13,832.54	6.6%	582,939.47	562,632.73	3.6%	160.06	139.35	141.66
Auntie Annes - PLR Affil. - closed	1,119.5	0.00		0.00	0.00		0.00	0.00	#DIV/0!	0.00	43,275.24	-100.0%	0.00	0.00	3.22
Seattle's Best - Ayala's Inc.	573.6	67,981.51		67,981.51	62,471.47		62,471.47	5,510.04	8.8%	181,362.45	168,567.65	7.6%	118.52	105.39	106.01
The Candy Shoppe - Ayala's Inc.	596.3	82,990.58		82,990.58	84,726.04		84,726.04	(1,735.46)	-2.0%	210,540.65	222,371.60	-5.3%	139.18	117.69	127.00
Lefty's Bar/CA One	3,573.1	364,952.23	134,638.61	499,590.84	396,860.46	169,067.09	565,927.55	(66,336.71)	-11.7%	1,373,797.21	1,572,095.56	-12.6%	139.82	128.16	139.38
Sports Bar/Concessions Int'l	3,572.7	334,579.50	138,914.37	473,493.87	332,817.39	130,917.44	463,734.83	9,759.04	2.1%	1,228,410.45	1,242,512.93	-1.1%	132.53	114.61	117.67
Domino's Pizza	900.1	98,281.01		98,281.01	108,393.09		108,393.09	(10,112.08)	-9.3%	252,292.71	295,659.74	-14.7%	109.19	93.43	108.41
Colorado Steak Escape	1,145.7	160,160.90		160,160.90	183,453.11		183,453.11	(23,292.21)	-12.7%	447,926.74	511,920.77	-12.5%	139.79	130.32	152.62
Heidi's Brooklyn Deli/Concess. Denver	957.8	181,894.95		181,894.95	205,993.71		205,993.71	(24,098.76)	-11.7%	519,805.08	567,298.51	-8.4%	189.91	180.90	200.68
Hixson Popcorn East - closed	0.0	0.00		0.00	0.00		0.00	0.00	#DIV/0!	0.00	0.00	#DIV/0!	#DIV/0!	#DIV/0!	0.00
Hixson Popcorn West	175.4	18,832.00		18,832.00	16,694.00		16,694.00	2,138.00	12.8%	47,772.61	38,738.00	23.3%	107.37	90.79	84.21
New Belgium Hub/Concess. Colorado	2,644.2	156,663.40	95,995.10	252,658.50	214,313.46	120,994.65	335,308.11	(82,649.61)	-24.6%	730,006.33	933,673.51	-21.8%	95.55	92.03	107.26
Rocky Mtn. Choc. East/Concess. Denver	612.1	93,845.64		93,845.64	101,583.08		101,583.08	(7,737.44)	-7.6%	254,824.35	272,470.57	-6.5%	153.32	138.77	155.36
Rocky Mtn. Choc. West/Concess. Denver	623.4	50,147.42		50,147.42	50,347.94		50,347.94	(200.52)	-0.4%	127,449.37	128,082.76	-0.5%	80.44	68.15	74.09
Colombo/Noble Romans / Mission Yog.	999.6	129,529.77		129,529.77	132,460.91		132,460.91	(2,931.14)	-2.2%	330,937.49	330,661.76	0.1%	129.58	110.36	117.14
Que Bueno! / Mission Yog.	1,118.2	202,186.19	82,422.57	284,608.76	63,375.45	0.00	63,375.45	221,233.31	349.1%	790,285.46	170,710.78	362.9%	254.52	235.58	183.15
Sara Lee / Mission Yog.	1,454.9	236,108.16		236,108.16	283,884.55		283,884.55	(47,776.39)	-16.8%	640,967.22	763,565.33	-16.1%	162.28	146.85	177.10
Itza Wrap! Itza Bowl! / Mission Yog.	1,305.7	121,389.62	1,844.59	123,234.21	131,131.06	2,527.68	133,658.74	(10,424.53)	0.0%	317,208.35	353,435.97	-10.3%	94.38	80.98	91.92
Airport Lounges LLC	3,601.6	78,379.11	169,360.47	247,739.58	81,001.48	187,770.05	268,771.53	(21,031.95)	-7.8%	700,991.46	759,646.78	-7.7%	68.79	64.88	71.67
Paradise Bakery	3,747.0	355,605.05	18,321.48	373,926.53	415,745.80	19,339.72	435,085.52	(61,158.99)	-14.1%	1,017,283.52	1,133,239.81	-10.2%	99.79	90.50	98.03
Pour La France / Skyport Co.	5,827.5	623,995.14	149,211.79	773,206.93	642,089.19	160,289.46	802,378.65	(29,171.72)	-3.6%	2,083,268.16	2,169,050.41	-4.0%	132.68	119.16	126.28
Ben & Jerry's / Skyport Devel.	1,100.0	50,084.65		50,084.65	62,503.27		62,503.27	(12,418.62)	-19.9%	126,630.35	152,930.01	-17.2%	45.53	38.37	194.27
Jamba Juice / Skyport Devel.	1,444.0	107,454.98		107,454.98	108,121.98		108,121.98	(667.00)	-0.6%	271,791.33	253,870.43	7.1%	74.41	62.74	350.46
Coffee Shop / Skyport Devel.	1,444.0	94,652.17		94,652.17	96,756.46		96,756.46	(2,104.29)	-2.2%	261,054.93	256,820.13	1.6%	65.55	60.26	357.81
Lounge 5280 / Skyport Devel.	1,450.0	27,514.39	70,907.65	98,422.04	22,567.24	67,559.75	90,126.99	8,295.05	9.2%	268,138.43	242,586.58	10.5%	67.88	61.64	57.64
Wolfgang Puck / Skyport Devel.	2,143.0	448,828.81	52,020.16	500,848.97	494,313.72	56,195.84	550,509.56	(49,660.59)	-9.0%	1,341,694.82	1,453,830.85	-7.7%	233.71	208.69	219.78
Cantina Grill / Skyport Devel.	3,204.0	307,126.51	66,230.37	373,356.88	298,757.18	70,059.56	368,816.74	4,540.14	1.2%	953,643.43	984,944.68	-3.2%	116.53	99.21	99.03
Starbucks Coffee / Host Int'l	784.2	232,642.30		232,642.30	218,921.18		218,921.18	13,721.12	6.3%	636,488.26	616,453.42	3.3%	296.66	270.55	282.84
Coffee Beanery/Uno Pizza/TJ Cinn. / CA Conc.	571.6	74,543.59		74,543.59	84,538.29		84,538.29	(9,994.70)	-11.8%	210,124.79	239,156.67	-12.1%	130.41	122.54	140.77
TCBY Yogurt	608.9	155,881.07		155,881.07	155,985.92		155,985.92	(104.85)	-0.1%	388,327.29	397,731.74	-2.4%	256.00	212.58	225.55

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		F&B/Merc	Alcohol	Total	F&B/Merc	Alcohol	Total			January - March		% Variance	Current Month	Year to Date Ave.	2011 Annual Average
										2012	2011				
FOOD AND BEVERAGE - CONCOURSE C															
Villa Pizza	674.8	244,183.66		244,183.66	230,541.74		230,541.74	13,641.92	5.9%	687,481.29	598,273.25	14.9%	361.86	339.60	333.11
Dazbog Coffee - Conc. Denver	638.2	60,707.09		60,707.09	59,365.23		59,365.23	1,341.86	2.3%	161,573.91	154,450.31	4.6%	95.12	84.39	87.83
Dos Amigos - Tamales by La Casita	1,238.4	203,295.66	42,494.00	245,789.66	184,617.86	40,483.55	225,101.41		0.0%	679,952.83	609,863.31	11.5%	198.47	183.02	181.66
Rockbottom Brewery / Host	2,527.0	292,517.82	177,650.46	470,168.28	227,144.88	159,602.02	386,746.90	83,421.38	21.6%	1,350,827.81	1,047,888.61	28.9%	186.06	178.19	154.22
McDonald's	924.2	506,689.46		506,689.46	522,697.17		522,697.17	(16,007.71)	-3.1%	1,398,256.39	1,389,626.77	0.6%	548.25	504.31	540.73
Skysnax - FBCO	207.0	24,250.52		24,250.52	23,483.73		23,483.73	766.79	3.3%	63,837.19	59,871.74	6.6%	117.15	102.80	107.75
Caribou Coffee / Skyport Co.	603.0	124,229.34		124,229.34	113,640.67		113,640.67	10,588.67	9.3%	341,428.34	255,872.13	33.4%	206.02	188.74	179.77
Paradise Bakery / Skyport Co.	1,586.0	184,559.94		184,559.94	145,501.77		145,501.77	39,058.17	26.8%	520,220.82	470,381.36	10.6%	116.37	109.34	114.23
Denver Summit / Smokin Bear	4,826.2	1,204,226.19	0.00	1,204,226.19	1,117,105.54	0.00	1,117,105.54	87,120.65	7.8%	3,336,599.48	3,031,758.87	10.1%	249.52	230.45	221.81
TCBY Yogurt	783.8	186,355.14		186,355.14	177,850.45		177,850.45	8,504.69	4.8%	478,021.96	442,189.49	8.1%	237.76	203.29	197.65
Lefty's Bar / CA Conc.	2,326.7	121,449.72	72,260.48	193,710.20	115,455.32	70,120.09	185,575.41	8,134.79	4.4%	551,319.48	481,609.68	14.5%	83.26	78.98	76.09
FOOD AND BEVERAGE - TERMINAL															
Seattle's Best / Ayala's Inc.	904.3	45,477.35		45,477.35	51,037.19		51,037.19	(5,559.84)	-10.9%	134,333.69	141,046.98	-4.8%	50.29	49.52	53.84
Red Rocks Bar / CA Conc.	1,814.0	58,599.37	59,678.74	118,278.11	56,094.52	66,279.80	122,374.32	(4,096.21)	-3.3%	347,333.31	352,745.33	-1.5%	65.20	63.82	59.45
Boulder Beer Tap House/CA conc.	1,775.7	75,363.23	90,842.62	166,205.85	73,866.32	90,447.57	164,313.89	1,891.96	1.2%	474,087.83	477,393.73	-0.7%	93.60	89.00	80.95
Panda Express	1,022.0	190,780.31		190,780.31	179,389.51		179,389.51	11,390.80	6.3%	544,268.38	518,431.71	5.0%	186.67	177.52	169.51
Domino's Pizza	695.1	38,341.74		38,341.74	41,968.32		41,968.32	(3,626.58)	-8.6%	110,893.41	122,116.37	-9.2%	55.16	53.18	53.97
The CofTea Shop	764.0	43,651.00		43,651.00	36,243.00		36,243.00	7,408.00	20.4%	121,605.00	103,719.00	17.2%	57.13	53.06	50.22
Vertical Mile Market	539.1	70,671.00		70,671.00	71,193.00		71,193.00	(522.00)	-0.7%	197,305.00	203,544.00	-3.1%	131.09	122.00	115.86
Burger King -Jardel Enterprises	1,071.0	182,708.96		182,708.96	180,615.27		180,615.27	2,093.69	1.2%	517,710.42	531,641.32	-2.6%	170.60	161.13	165.55
Auntie Annes - PRI Affiliates - closed	235.5	0.00		0.00	0.00		0.00	0.00	#DIV/0!	0.00	21,194.12	-100.0%	0.00	0.00	7.50
Pour La France / Skyport Co.	5,784.4	99,330.44	11,441.57	110,772.01	106,278.43	11,584.26	117,862.69	(7,090.68)	-6.0%	319,128.05	337,528.18	-5.5%	19.15	18.39	18.16
Caribou Coffee / Skyport Co.		82,033.58		82,033.58	73,249.32		73,249.32	8,784.26	12.0%	230,900.23	209,858.71	10.0%	#DIV/0!	#DIV/0!	n/a
Airport Lounges LLC (Smoking Lounge)	1,337.2	9,551.27	35,628.94	45,180.21	9,474.40	35,015.50	44,489.90	690.31	1.6%	135,521.08	134,374.35	0.9%	33.79	33.78	33.47
Taco Bell - Mission Yog.	525.0	91,490.59		91,490.59	87,584.44		87,584.44	3,906.15	4.5%	261,296.06	248,334.23	5.2%	174.27	165.90	164.55
TCBY Yogurt	1,777.8	36,638.41		36,638.41	37,783.29		37,783.29	(1,144.88)	-3.0%	89,669.39	93,898.86	-4.5%	20.61	16.81	19.06
Cantina Grill JV	1,053.2	57,785.64	8,496.92	66,282.56	51,600.20	7,775.86	59,376.06	6,906.50	11.6%	182,505.13	171,710.92	6.3%	62.93	57.76	53.79
TOTAL FOR FOOD & BEVERAGE	Total Square Footage							Difference of Current from Previous Year	% Variance of Current vs. Previous Year	Cumulative			Gross Sales Per Sq Ft Per Month		
		F&B/Merc	Alcohol	Total	F&B/Merc	Alcohol	Total			January - March		% Variance	Current Month	Year to Date Ave.	2011 Annual Average
										2012	2011				
	108,722.5	12,872,242.12	2,250,536.79	15,122,778.91	12,687,591.23	2,151,512.59	14,839,103.82	262,986.84	1.91%	41,208,685.74	40,105,796.39	2.75%	139.10	126.34	133.52

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MERCHANDISE - CONCOURSE A															
Duty Free - Nuance Global Traders - W2	1,011.6	95,928.07		95,928.07	106,979.51		106,979.51	(11,051.44)	-10.3%	286,827.69	275,508.90	4.1%	94.83	94.51	93.08
News - Nuance Global Traders - W4	1,308.7	175,390.48		175,390.48	179,707.98		179,707.98	(4,317.50)	-2.4%	477,661.70	485,744.36	-1.7%	134.02	121.66	129.56
News - Nuance Global Traders - W19	643.5	174,717.32		174,717.32	184,145.85		184,145.85	(9,428.53)	-5.1%	471,514.80	488,580.22	-3.5%	271.51	244.24	273.61
Gift - Nuance Global Traders - W20	621.2	45,985.03		45,985.03	45,130.81		45,130.81	854.22	1.9%	123,250.71	124,076.43	-0.7%	74.03	66.14	75.62
Childrens - Nuance Global Traders - W21	643.5	15,014.71		15,014.71	15,634.89		15,634.89	(620.18)	-4.0%	42,525.21	42,449.69	0.2%	23.33	22.03	22.18
BOSE Corp. - part of RMI program as of 8/11		0.00		0.00	50,050.15		50,050.15	(50,050.15)	-100.0%	0.00	152,896.13	-100.0%	#DIV/0!	#DIV/0!	n/a
Hudson Books / Denver Air Ventures	1,208.7	123,629.11		123,629.11	113,501.24		113,501.24	10,127.87	8.9%	311,262.45	305,657.14	1.8%	102.28	85.84	98.05
Spirit of the Red Horse / HMS Host	1,344.4	155,499.96		155,499.96	126,935.87		126,935.87	28,564.09	22.5%	407,538.07	348,834.20	16.8%	115.66	101.05	108.92
Radio Road/Fly Babies / HMS Host	1,127.6	64,902.33		64,902.33	63,835.23		63,835.23	1,067.10	1.7%	167,982.47	172,652.67	-2.7%	57.56	49.66	61.04
Way Out West, Inc.	1,195.3	137,485.00		137,485.00	127,946.01		127,946.01	9,538.99	7.5%	358,558.67	341,139.39	5.1%	115.02	99.99	121.73
News - DAE/DFI, JV A2	1,057.9	199,687.26		199,687.26	160,890.36		160,890.36	38,796.90	24.1%	510,362.38	412,646.60	23.7%	188.76	160.81	159.00
Gifts - DAE/DFI, JV A3	637.9	27,178.64		27,178.64	20,548.09		20,548.09	6,630.55	32.3%	68,840.53	56,651.36	21.5%	42.61	35.97	37.83
The Sports Section - DAE (closed 12/23/11)	955.3	0.00		0.00	21,747.82		21,747.82	(21,747.82)	-100.0%	0.00	56,671.65	-100.0%	0.00	0.00	19.00
In Motion Pictures / Project Horizon	158.1	31,118.48		31,118.48	36,502.46		36,502.46	(5,383.98)	-14.7%	86,633.47	103,734.25	-16.5%	196.83	182.66	204.46
Hudson Group News - Airport Mgmt Svcs	634.5	199,958.84		199,958.84	165,928.58		165,928.58	34,030.26	20.5%	517,975.46	438,770.43	18.1%	315.14	272.12	281.03
Provenzano - Kiosk program	616.0	252,867.73		252,867.73	0.00		0.00	252,867.73	#DIV/0!	740,657.94	0.00	#DIV/0!	410.50	400.79	0.00
MERCHANDISE - CONCOURSE B															
News - Airport Concessions	1,262.0	196,964.00		196,964.00	196,055.00		196,055.00	909.00	0.5%	533,447.00	582,832.24	-8.5%	156.07	140.90	151.38
News - Airport Concessions	643.5	112,555.00		112,555.00	100,364.00		100,364.00	12,191.00	12.1%	288,591.00	290,797.42	-0.8%	174.91	149.49	153.99
Gift - Airport Concessions	621.3	17,665.00		17,665.00	22,820.00		22,820.00	(5,155.00)	-22.6%	48,174.00	65,402.90	-26.3%	28.43	25.85	36.14
Bella - Tugals (opened 11/08)	797.2	92,011.00		92,011.00	96,569.00		96,569.00	(4,558.00)	-4.7%	265,473.00	279,034.00	-4.9%	115.42	111.00	117.14
Brookstone Stores	702.1	119,627.93		119,627.93	118,485.61		118,485.61	1,142.32	1.0%	310,149.09	292,564.71	6.0%	170.39	147.25	151.26
Johnston & Murphy / Genesco	822.3	101,938.46		101,938.46	111,886.78		111,886.78	(9,948.32)	-8.9%	340,667.81	380,628.93	-10.5%	123.97	138.10	153.19
Duty Free - Nuance Global	44.6	115,677.05		115,677.05	82,884.91		82,884.91	32,792.14	39.6%	300,972.84	228,279.41	31.8%	2,593.66	2,249.42	1,704.05
Connections Newsstand /Avila Retail	330.0	66,582.00		66,582.00	83,104.76		83,104.76	(16,522.76)	-19.9%	183,799.00	226,483.85	-18.8%	201.76	185.66	229.21
Mosaic Gallery /Avila Retail	1,352.4	114,116.00		114,116.00	128,316.35		128,316.35	(14,200.35)	-11.1%	317,449.00	346,949.86	-8.5%	84.38	78.24	92.39
Hudson Books / World Conc. Ventures	988.5	150,204.26		150,204.26	148,657.05		148,657.05	1,547.21	1.0%	395,258.23	394,653.59	0.2%	151.95	133.29	151.81
BOSE Corp. - part of RMI program as of 8/11		0.00		0.00	135,562.08		135,562.08	(135,562.08)	-100.0%	0.00	381,710.32	-100.0%	n/a	n/a	n/a
Spirit of the Red Horse / HMS Host	1,417.9	121,104.88		121,104.88	135,823.02		135,823.02	(14,718.14)	-10.8%	337,228.34	363,828.39	-7.3%	85.41	79.28	102.61
Children's Fenton Hill - DAE/DFI -B5	989.8	24,471.53		24,471.53	25,386.93		25,386.93	(915.40)	-3.6%	63,510.32	68,794.01	-7.7%	24.72	21.39	22.87
Sports Section - DAE/DFI, JV	1,040.1	21,106.52		21,106.52	22,966.99		22,966.99	(1,860.47)	-8.1%	57,540.71	62,861.99	-8.5%	20.29	18.44	18.54
News 3- DAE/DFI, JV	1,250.3	199,280.05		199,280.05	173,795.93		173,795.93	25,484.12	14.7%	513,239.80	452,718.72	13.4%	159.39	136.83	137.78
News 4- DAE/DFI, JV	633.4	130,665.64		130,665.64	108,955.40		108,955.40	21,710.24	19.9%	331,807.75	282,247.75	17.6%	206.29	174.62	168.65
Children's - DAE/DFI, JV -B4	632.7	18,068.45		18,068.45	18,005.25		18,005.25	63.20	0.4%	46,679.32	47,919.98	-2.6%	28.56	24.59	25.41
Judith Collection	161.8	9,395.00		9,395.00	15,760.00		15,760.00	(6,365.00)	-40.4%	22,961.00	45,807.00	-49.9%	58.07	47.30	90.70
First Class Baggage Company	769.0	45,335.17		45,335.17	72,533.21		72,533.21	(27,198.04)	-37.5%	122,902.48	200,252.26	-38.6%	58.95	53.27	88.56
Colorado Collection - TNW, LLC	643.5	145,325.10		145,325.10	156,546.77		156,546.77	(11,221.67)	-7.2%	410,407.80	418,759.35	-2.0%	225.84	212.59	262.62
Denver Pizzazz (ATIM)	669.9	57,208.55		57,208.55	58,119.82		58,119.82	(911.27)	-1.6%	140,233.18	172,798.79	-18.8%	85.40	69.78	89.02
Crocs retail store / Skyport Devel.	713.0	67,342.00		67,342.00	85,392.00		85,392.00	(18,050.00)	-21.1%	149,171.00	189,519.00	-21.3%	94.45	69.74	104.57
I-Tech retail store / Skyport Devel.	851.0	40,175.25		40,175.25	55,259.58		55,259.58	(15,084.33)	-27.3%	112,949.94	142,155.04	-20.5%	47.21	44.24	62.48
Harley Davidson / Skyport Devel.	998.0	83,362.19		83,362.19	80,576.69		80,576.69	2,785.50	3.5%	213,189.30	208,378.04	2.3%	83.53	71.21	78.46
Sunglass Hut / Skyport Devel.	898.0	125,139.30		125,139.30	120,872.59		120,872.59	4,266.71	3.5%	321,168.71	314,966.23	2.0%	139.35	119.22	121.67
Four Seasons / Skyport Devel.	845.0	0.00		0.00	22,352.99		22,352.99	(22,352.99)	-100.0%	0.00	63,471.81	-100.0%	0.00	0.00	9.40
Kazoo Toys / Skyport Devel.	1750.0	68,751.56		68,751.56	72,720.13		72,720.13	(3,968.57)	-5.5%	172,642.35	188,476.81	-8.4%	39.29	32.88	39.04
Jet Pets / Skyport Devel.	1090.0	37,088.11		37,088.11	36,027.14		36,027.14	1,060.97	2.9%	98,427.11	99,277.97	-0.9%	34.03	30.10	34.91
In Motion Pictures / Project Horizon	136.0	123,106.46		123,106.46	130,604.67		130,604.67	(7,498.21)	-5.7%	352,147.36	355,914.92	-1.1%	905.19	863.11	857.59
Hudson Group News - Airport Mgmt Svcs	917.8	220,331.64		220,331.64	222,936.35		222,936.35	(2,604.71)	-1.2%	604,899.76	588,939.03	2.7%	240.06	219.69	242.47
Hudson Group News - Airport Mgmt Svcs	916.5	193,321.48		193,321.48	159,214.36		159,214.36	34,107.12	21.4%	513,497.50	418,446.57	22.7%	210.93	186.76	182.70
Provenzano - Kiosk program	1,028.0	395,883.36		395,883.36	0.00		0.00	395,883.36	#DIV/0!	1,128,382.33	0.00	#DIV/0!	385.10	365.88	0.00
MERCHANDISE - CONCOURSE C															
Gift - Airport Concessions	1,011.7	53,469.00		53,469.00	38,772.00		38,772.00	14,697.00	37.9%	150,963.00	134,997.47	11.8%	52.85	49.74	51.89

DENVER INTERNATIONAL AIRPORT
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BY LOCATIONS 2012

2012 Concessionaire		March 2012 Revenue			March 2011 Revenue			Difference of Current from Previous Year	% Variance of Current vs. Previous Year	Cumulative			Gross Sales Per Sq Ft Per Month		
		F&B/Merc	Alcohol	Total	F&B/Merc	Alcohol	Total			January - March 2012	% 2011	Variance	Current Month	Year to Date Ave.	2011 Annual Average
News - Airport Concessions	833.4	183,000.00		183,000.00	172,893.00		172,893.00	10,107.00	5.8%	500,685.00	488,478.78	2.5%	219.58	200.26	209.81
News - Airport Concessions	642.0	116,017.00		116,017.00	99,204.00		99,204.00	16,813.00	16.9%	319,969.00	278,821.22	14.8%	180.71	166.13	167.96
Hudson Books / Denver Air Ventures	925.0	118,354.61		118,354.61	110,894.96		110,894.96	7,459.65	6.7%	303,456.29	296,974.98	2.2%	127.95	109.35	126.79
The Body Shop / Buth Na Bodhaige	1,192.7	78,088.00		78,088.00	80,974.00		80,974.00	(2,886.00)	-3.6%	232,954.00	234,094.00	-0.5%	65.47	65.11	72.85
Way Out West	1,042.8	141,214.00		141,214.00	139,791.68		139,791.68	1,422.32	1.0%	364,448.51	376,321.65	-3.2%	135.42	116.50	153.60
Earth Spirit / Way Out West	1,168.0	119,425.00		119,425.00	105,180.62		105,180.62	14,244.38	13.5%	305,785.96	281,277.68	8.7%	102.25	87.27	99.51
News - DAE/DFI, JV	996.9	198,601.97		198,601.97	163,185.31		163,185.31	35,416.66	21.7%	511,940.29	425,329.98	20.4%	199.22	171.18	169.51
Gift - DAE/DFI, JV	642.9	15,267.52		15,267.52	12,474.77		12,474.77	2,792.75	22.4%	39,677.86	34,323.66	15.6%	23.75	20.57	20.82
Hudson Group News - Airport Mgmt Svcs	642.3	111,711.25		111,711.25	116,438.54		116,438.54	(4,727.29)	-4.1%	295,232.89	300,703.99	-1.8%	173.92	153.22	169.12
Provenzano - Kiosk program	580.0	260,278.70		260,278.70	0.00		0.00	260,278.70	#DIV/0!	724,178.51	0.00	#DIV/0!	448.76	416.19	0.00

MERCHANDISE - TERMINAL

Hudson Books / Denver Air Ventures	908.5	30,727.52		30,727.52	33,033.55		33,033.55	(2,306.03)	-7.0%	85,984.35	90,313.87	-4.8%	33.82	31.55	35.09
Amori Fiori Flowers & Gifts	468.4	25,237.98		25,237.98	18,167.52		18,167.52	7,070.46	38.9%	68,803.21	58,051.55	18.5%	53.88	48.96	51.48
Way Out West	1,591.0	50,698.00		50,698.00	57,798.26		57,798.26	(7,100.26)	N/A	146,369.50	165,097.72	-11.3%	31.87	30.67	40.02
DIA Int'l Baggage Service - Jung Kim	1,789.1	45,744.67		45,744.67	46,794.44		46,794.44	(1,049.77)	-2.2%	136,253.20	142,646.37	-4.5%	25.57	25.39	25.54
News - DAE/DFI, JV	903.1	26,401.26		26,401.26	23,357.64		23,357.64	3,043.62	13.0%	74,816.12	64,855.96	15.4%	29.23	27.61	27.80
The Sports Section - DAE/DFI	877.1	8,052.43		8,052.43	7,964.05		7,964.05	88.38	1.1%	22,353.83	22,614.71	-1.2%	9.18	8.50	8.56
Images of Nature / Thomas D Mangelsen	1,814.5	57,847.61		57,847.61	52,484.70		52,484.70	5,362.91	10.2%	212,448.44	280,937.95	-24.4%	31.88	39.03	49.03
Yaz Jewelry & Gifts	418.5	11,949.11		11,949.11	10,251.53		10,251.53	1,697.58	16.6%	40,883.40	35,314.61	15.8%	28.55	32.56	33.14
Hudson Group News - Airport Mgmt Svcs	906.2	52,976.18		52,976.18	66,713.16		66,713.16	(13,736.98)	-20.6%	155,704.60	188,898.07	-17.6%	58.46	57.27	68.90
TOTAL FOR MERCHANDISE	Total Square Footage	Merchandise		Total	Merchandise		Total	Difference of Current from Previous Year	% Variance of Current vs. Previous Year	Cumulative			Gross Sales Per Sq Ft Per Month		
										2012	2011	Percentage Variance	Current Month	Year to Date Ave.	2011 Annual Average
	58,433.90	6,618,227.71	0.00	6,618,227.71	5,774,413.94	0.00	5,774,413.94	843,813.77	14.6%	17,961,466.54	15,860,938.53	13.24%	113.26	102.46	103.11

SERVICES - CONCOURSE A

Executive Shine	30.0	11,969.00		11,969.00	11,642.00		11,642.00	327.00	2.8%	32,623.00	30,948.00	5.4%	398.97	362.48	331.05
A Massage	639.3	45,486.63		45,486.63	40,595.29		40,595.29	4,891.34	12.0%	130,808.40	109,118.65	19.9%	71.15	68.20	63.80
World Wide Insurance Bus. Svc. *	889.7	169,774.66		169,774.66	161,304.68		161,304.68	8,469.98	5.3%	423,430.65	518,604.42	-18.4%	190.82	158.64	175.91

SERVICES - CONCOURSE B

Executive Shine (two locations)	114.0	44,636.00		44,636.00	45,104.00		45,104.00	(468.00)	-1.0%	128,647.00	124,954.00	3.0%	391.54	376.16	363.12
A Massage / Skyport Devel.	1052.0	103,241.55		103,241.55	106,274.93		106,274.93	(3,033.38)	-2.9%	271,612.46	290,485.17	-6.5%	98.14	86.06	116.51
World Wide Insurance Bus. Svc. *	130.7	230,182.56		230,182.56	255,502.34		255,502.34	(25,319.78)	-9.9%	497,412.98	745,611.84	-33.3%	1,761.15	1,268.59	1,651.84

SERVICES - CONCOURSE C

Executive Shine	30.0	4,011.00		4,011.00	3,851.00		3,851.00	160.00	4.2%	11,285.00	10,651.00	6.0%	133.70	125.39	118.91
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SERVICES - TERMINAL

Public Service Cr. Union	518.2	24,984.15		24,984.15	30,404.95		30,404.95	(5,420.80)	-17.8%	75,078.76	85,142.34	-11.8%	48.21	48.29	57.26
World Wide Insurance Bus. Svc. *	200.0	95,982.64		95,982.64	139,201.06		139,201.06	(43,218.42)	-31.0%	229,679.34	436,722.23	-47.4%	479.91	382.80	532.81
TOTAL FOR SERVICES	Square Footage	Services		Total	F&B/Merc	Alcohol	Same Month Previous Year Sales	Difference of Current from Previous Year	% Variance of Current vs. Previous Year	Cumulative			Gross Sales Per Sq Ft Per Month		
										January - November 2012	% 2011	Variance	Current Month	Year to Date Ave.	2011 Annual Average
	3,603.90	730,268.19	0.00	730,268.19	793,880.25	0.00	793,880.25	(63,612.06)	-8.01%	1,800,577.59	2,352,237.65	-23.45%	202.63	166.54	206.89

SUB - TOTAL FOR FOOD & BEVERAGE, MERCHANDISE AND SERVICES	TOTAL SQUARE FOOTAGE	F&B/Merc/Svc		Sub - Total	F&B/Merc/Svc	Alcohol	Same Month Previous Year Sales	Difference of Current from Previous Year	% Variance of Current vs. Previous Year	Cumulative			Gross Sales Per Sq Ft Per Month		
										2012	2011	% Variance	Current Month	Year to Date Ave.	2011 Annual Average
	170,760.3	20,220,738.02	2,250,536.79	22,471,274.81	19,255,885.42	2,151,512.59	21,407,398.01	1,043,188.55	4.97%	60,970,729.87	58,318,972.57	4.55%	131.60	119.02	124.40

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BY LOCATIONS 2012

2012 Concessionaire		March 2012 Revenue			March 2011 Revenue			Difference of Current from Previous Year	% Variance of Current vs. Previous Year	Cumulative			Gross Sales Per Sq Ft Per Month		
		F&B/Merc	Alcohol	Total	F&B/Merc	Alcohol	Total			January - March		% Variance	Current Month	Year to Date Ave.	2011 Annual Average
										2012	2011				

AIRPORTWIDE SERVICES

Public Service Cr. Union - ATM's	68,401.74		68,401.74	79,279.31		79,279.31	(10,877.57)	-13.7%
CheckPoint Mailers	5,625.20		5,625.20	6,537.55		6,537.55	(912.35)	-14.0%
Public Tele./calling cards/internet - RMES	32,909.46		32,909.46	71,028.53		71,028.53	(38,119.07)	-53.7%
Clear Channel Airports - Advertising	1,006,969.70		1,006,969.70	664,702.39		664,702.39	342,267.31	51.5%
WallyPark	422,171.32		422,171.32	387,290.43		387,290.43	34,880.89	9.0%
Conoco Station - Store	232,563.63		232,563.63	267,057.34		267,057.34	(34,493.71)	-12.9%
TOTAL FOR AIRPORTWIDE SERVICES	Airportwide Services		Total	F&B/Merc	Alcohol	Same Month Previous Year Sales	Difference of Current from Previous Year	% Variance of Current vs. Previous Year
	1,768,641.05	0.00	1,768,641.05	1,475,895.55	0.00	1,475,895.55	292,745.50	19.84%

197,450.58	222,441.19	-11.2%
17,746.80	18,747.50	-5.3%
98,318.04	163,443.29	-39.8%
3,161,643.80	1,940,284.61	62.9%
1,087,832.74	1,008,626.54	7.9%
632,139.33	758,389.45	-16.6%
Cumulative		
January - March		%
2012	2011	Variance
5,195,131.29	4,111,932.58	26.34%

(Airportwide Services are not factored into Gross Sales per Sq Ft.)

GRAND TOTAL FOR FOOD & BEVERAGE / MERCHANDISE / SERVICES / AIRPORTWIDE SERVICES	TOTAL SQUARE FOOTAGE	March 2012 Revenue			March 2011 Revenue			Difference of Current from Previous Year	% Variance of Current vs. Previous Year
		F&B/Merc/Svc and Airportwide	Alcohol	Total	F&B/Merc/Svc and Airportwide	Alcohol	Total		
	170,760.3	21,989,379.07	2,250,536.79	24,239,915.86	20,731,780.97	2,151,512.59	22,883,293.56	1,335,934.05	5.84%

World Wide Insurance Bus. Svc. * -revenue reporting was changed starting in 3/11, resulting in reduced revenue in this report

Cumulative			Gross Sales Per Sq Ft Per Month		
January - March		%	Current	Year to	2011 Annual
2012	2011	Variance	Month	Date Ave.	Average
66,165,861.16	62,430,905.15	5.98%	131.60	119.02	124.40

GROSS REVENUE EARNED BY CONCESSIONAIRE
SUMMARY 2012

		SQUARE FOOTAGE	2012 MARCH	2011 MARCH	VARIANCE	Cumulative				Gross Sales Per Square Foot per Month				
						JANUARY - MARCH				YEAR TO		2011 ANNUAL		
						2012	2011	VARIANCE		MARCH	DATE AVG	AVERAGE		
FOOD & BEVERAGE														
TERMINAL		19,298.30	1,082,422.89	1,056,377.21	26,045.68	2.47%	3,068,079.47	3,053,728.43	14,351.04	0.47%	56.09	52.75	52.09	
CONCOURSE A		23,084.60	3,016,947.38	2,923,152.57	93,794.81	3.21%	8,143,509.03	7,721,465.19	422,043.84	5.47%	130.69	111.50	123.49	
CONCOURSE B		50,004.30	5,620,407.31	5,790,657.09	(170,249.78)	-2.94%	15,028,085.09	15,547,893.59	(519,808.50)	-3.34%	112.40	103.64	113.46	
CONCOURSE C		16,335.30	3,152,464.54	2,917,404.36	235,060.18	8.06%	8,731,771.63	7,811,094.42	920,677.21	11.79%	192.98	159.39	174.24	
		108,722.50	12,872,242.12	12,687,591.23	184,650.89	1.46%	34,971,445.22	34,134,181.63	837,263.59	2.45%	118.40	104.65	113.84	
ALCOHOL (Square footage represents only those locations serving alcohol)														
TERMINAL		11,764.50	206,088.79	211,102.99	(5,014.20)	-2.38%	598,477.51	613,809.38	(15,331.87)	-2.50%	17.52	17.39	15.91	
CONCOURSE A		17,930.10	746,136.21	663,492.71	82,643.50	12.46%	2,025,734.82	1,834,948.03	190,786.79	10.40%	41.61	34.11	37.02	
CONCOURSE B		32,131.40	1,005,906.85	1,006,711.23	(804.38)	-0.08%	2,775,280.32	2,792,166.25	(16,885.93)	-0.60%	31.31	28.97	30.06	
CONCOURSE C		9,679.90	292,404.94	270,205.66	22,199.28	8.22%	837,747.87	730,691.10	107,056.77	14.65%	30.21	25.16	27.21	
		71,505.90	2,250,536.79	2,151,512.59	99,024.20	4.60%	6,237,240.52	5,971,614.76	265,625.76	4.45%	31.47	27.84	29.09	
MERCHANDISE														
TERMINAL		9,676.40	309,634.76	316,564.85	(6,930.09)	-2.19%	943,616.65	1,048,730.81	(105,114.16)	-10.02%	32.00	36.13	37.54	
CONCOURSE A		13,164.20	1,699,362.96	1,419,484.85	279,878.11	19.72%	4,571,591.55	3,806,013.42	765,578.13	20.11%	129.09	96.37	113.95	
CONCOURSE B		25,915.60	3,213,802.94	2,998,555.36	215,247.58	7.18%	8,696,967.03	8,154,870.89	542,096.14	6.65%	124.01	104.89	115.12	
CONCOURSE C		9,677.70	1,395,427.05	1,039,808.88	355,618.17	34.20%	3,749,291.31	2,851,323.41	897,967.90	31.49%	144.19	98.21	121.74	
		58,433.90	6,618,227.71	5,774,413.94	843,813.77	14.61%	17,961,466.54	15,860,938.53	2,100,528.01	13.24%	113.26	90.48	103.11	

TOTALS PER BUILDING

TERMINAL	28,974.70	1,598,146.44	1,584,045.05	14,101.39	0.89%	4,610,173.63	4,716,268.62	(106,094.99)	-2.25%	55.16	54.26	53.69
CONCOURSE A	36,248.80	5,462,446.55	5,006,130.13	456,316.42	9.12%	14,740,835.40	13,362,426.64	1,378,408.76	10.32%	150.69	122.88	138.34
CONCOURSE B	75,919.90	9,840,117.10	9,795,923.68	44,193.42	0.45%	26,500,332.44	26,494,930.73	5,401.71	0.02%	129.61	116.33	127.30
CONCOURSE C	26,013.00	4,840,296.53	4,227,418.90	612,877.63	14.50%	13,318,810.81	11,393,108.93	1,925,701.88	16.90%	186.07	145.99	164.83

TOTALS PER FOOD & BEVERAGE AND ALCOHOL AND MERCHANDISE

	167,156.40	21,741,006.62	20,613,517.76	1,127,488.86	5.47%	59,170,152.28	55,966,734.92	3,203,417.36	5.72%	130.06	117.99	122.69
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SERVICES

TERMINAL	718.20	120,966.79	169,606.01	(48,639.22)	-28.68%	304,758.10	521,864.57	(217,106.47)	-41.60%	424.34	242.21	189.69
CONCOURSE A	1,559.00	227,230.29	213,541.97	13,688.32	6.41%	586,862.05	658,671.07	(71,809.02)	-10.90%	817.13	140.83	132.92
CONCOURSE B	1,296.70	378,060.11	406,881.27	(28,821.16)	-7.08%	897,672.44	1,161,051.01	(263,378.57)	-22.68%	291.56	298.46	326.46
CONCOURSE C	30.00	4,011.00	3,851.00	160.00	4.15%	11,285.00	10,651.00	634.00	5.95%	133.70	118.34	118.91
	3,603.90	730,268.19	793,880.25	(63,612.06)	-8.01%	1,800,577.59	2,352,237.65	(551,660.06)	-23.45%	202.63	166.54	206.89

AIRPORTWIDE SERVICES

	1,768,641.05	1,475,895.55	292,745.50	19.84%	5,195,131.29	4,111,932.58	1,083,198.71	26.34%
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TOTALS PER BUILDING (Airportwide Services included in Terminal)

(Airportwide Services are not factored into Gross Sales per Sq Ft.)												
TERMINAL	29,692.90	3,487,754.28	3,229,546.61	258,207.67	8.00%	10,110,063.02	9,350,065.77	759,997.25	8.13%	57.90	58.80	56.98
CONCOURSE A	37,807.80	5,689,676.84	5,219,672.10	470,004.74	9.00%	15,327,697.45	14,021,097.71	1,306,599.74	9.32%	150.49	123.62	138.11
CONCOURSE B	77,216.60	10,218,177.21	10,202,804.95	15,372.26	0.15%	27,398,004.88	27,655,981.74	(257,976.86)	-0.93%	132.33	119.39	130.24
CONCOURSE C	26,043.00	4,844,307.53	4,231,269.90	613,037.63	14.49%	13,330,095.81	11,403,759.93	1,926,335.88	16.89%	186.01	145.96	164.78

GRAND TOTAL	SQUARE FOOTAGE					Cumulative				Gross Sales Per Square Foot per Month		
		2012 MARCH	2011 MARCH	VARIANCE		JANUARY - MARCH				YEAR TO		2011 ANNUAL AVERAGE
						2012	2011	VARIANCE		MARCH	DATE AVG	
	170,760.30	24,239,915.86	22,883,293.56	1,356,622.30	5.93%	66,165,861.16	62,430,905.15	3,734,956.01	5.98%	131.60	119.02	124.40